
Ramu kadail

Email : text2kadail@gmail.com

Contact no : +97466877657

: +91-9952294465

Address : No: 98, Zone 56,
Street no 848,
Flat F1,
Ain Khalid.



Objective

Seeking for a challenging career to gain experience in the field of sales and marketing to utilize my organizational and professional skills, in order to increase productivity of the organization

Educational Qualification

Grade/CGPA	Year Passed	School/University	Course
50%	2016	Bharathiyar University, India	BBA CA
50%	2013	YWCA Matriculation School, State Board	Higher Secondary
50%	2011	YWCA Matriculation School, Matriculation Board	10 th Grade

Computer skills

- MS OFFICE
- OS Installation
- Windows 10

Skills Set

- Documentation of sales report, strategy reports.
- Successful in identifying opportunities to accelerate growth.
- Multitasking.
- Excellent communication skills, unique combination of creature and analytical skills.

Working Experience

#1 Worked as a Sales Representative in **Grasp Apparels Pvt, Ltd**, Coimbatore from Jan 2013 to May 2016 (Part time Employee)

Roles & Responsibilities

- Develop relationships with customers by accurately taking customer's orders both in person and over the phone.
- Evaluate and process warranty items handled at the counter and follow the companies and manufacturer's warranty policies.
- Accurately enter sales orders and secure payments based on customer's account type.
- Assist customers with obtaining product samples when necessary
- Answer customer questions and complaints quickly and professionally
- Assist the outside sales team when necessary
- Coordinate job site delivery times with warehouse and delivery drivers

#2 Worked as a DSR (Direct sales representative) in **Asian Paints Pvt, Ltd**, from 1st Sep 2017 to 24th Dec 2018.

Roles & Responsibilities

- Develop relationships with applicators and dealers
- And generating the **Business partner no** for the applicators
- Co-ordinate with the applicators and the dealers explaining about the products and new scheme for the period
- Conducting meetings for the applicators

#3 Worked as sales executive in **BULLMEN MOTORS**, from 5th Jan 2019 to 5th Nov 2019.

Roles & Responsibilities

- Customer relationship with walk-in-customer and converting the deal into sales.
- Arranging the trips for existing customers.
- Follow up with existing customer and walk-in- customers for generating business leads.
- Conducting event activity for promoting brand.
- Selling both new and used bikes as well as finance and related products to clients.
- Marketing and promoting vehicle add-ons such finance and insurance protection.

- Preparing the sold vehicles for customer delivery by having them serviced and cleaned up.
- Meeting customers face to face and holding sales discussion about bikes with them.
- Explaining bike finance option to customers in a clear and understand manner.
- Keeping accurate administrative records of all vehicles, products and services sold.

Personal information

Father Name	: R.Nandhalal
Date of Birth	: 02-01-1996
Languages Known	: Tamil, English and Nepali
Place	: Coimbatore
Gender	: Male
Marital Status	: Single
Nationality	: Indian
Passport No	: U0033012